

Continental AG's Quarterly Reference Sheet

April 1, 2026

This reference sheet provides a quarterly summary of information previously made publicly available by Continental AG or is otherwise available in the market. It is intended to support assessments of Continental AG's financial performance ahead of its Q1 2026 results, which will be published on May 6, 2026. In this summary, Continental AG does not provide any new information or commentary on current trading.

Please note that all information in this release is unaudited. Continental's upcoming quiet period starts on April 6, 2026.

Tires Group Sector (Q1 2026 vs Q1 2025 – Year-on-Year)

Market/ Macroeconomic Development

- **Original equipment (OE) passenger car tires:** According to latest data, volumes are expected to decrease slightly in Europe and North America while a significant drop in OE volumes is expected in China.
- **Passenger and light truck (PLT) replacement tires:** Elevated dealer inventories are expected to result in EMEA volumes below the prior-year level. Replacement demand in the Americas is also down year-on-year while the Chinese market volume is expected to show a slight increase, also due to the lower OE volumes.
- **Commercial vehicle tires:** A slight increase in European OE and replacement demand is anticipated. The year-on-year decline in North American OE volumes however continues with replacement volumes also trending below the prior-year level.
- Tariff-related economic effects continue to impact the tire markets.

Latest Management Commentary on Continental's Development

- **Market impact:** Total volumes are expected to decline year-on-year in a mid-single digit percentage range, also due to higher dealer inventory levels.
- **Currency effects:** While the USD-EUR development in March was favorable, FX effects continue to weigh on results, especially due to last year's comparison base, which saw a significant change in exchange rates starting only in April. The negative impact is expected to reduce sales by a mid-single-digit percentage year-on-year in Q1 with a significant drop-through from sales to adjusted EBIT.
- **Sales price/mix:** Ultra-high-performance tires volumes were up across all regions in Q1. As a result, a clearly positive price/mix is expected, also improving sequentially vs. Q4, thereby mainly compensating for the negative volumes.
- **Material costs:** Raw material effects are expected to develop positively year-on-year, contributing with a mid-double-digit million-euro tailwind in Q1. The recent developments from the military conflict in the Middle East are expected to show their first impacts starting Q2.
- **Tariffs:** Despite mitigation measures, tariffs are expected to result in a low-double-digit million-euro net burden in Q1 since they were only imposed starting in Q2 2025.

- **Summary:** The adjusted EBIT margin should come in above the level of Q1 2025. However, as a result of volume and FX headwinds, sales are expected to end up below the prior year's level.

ContiTech Group Sector (Q1 2026 vs Q4 2025 – Quarter-on-Quarter)

Market/ Macroeconomic Development

- The macroeconomic environment remained challenging with weak OE volumes in the automotive business and continued cyclical headwinds in industrial end markets.
- Market conditions in Europe showed first signs of improvement while the American industrial business continued to be subdued.
- The distribution business showed anticipated sequential improvement, particularly in Europe.

Latest Management Commentary on Continental's Development

- **Scope:** Due to the OESL closing in February, ContiTech's Q1 still includes €117 mn in OESL sales from January 2026.
- **Currency effects:** No major sequential change in Q1 2026 compared to Q4 2025.
- **Performance:** Pressure on sales continued to impact profitability. However, the mix improvements from a rebound in the distribution business materialized as expected. In addition, strict cost control and self-help measures, such as the improvement of variable costs, contributed to results.
- **Material costs:** Slight tailwind from material costs, not yet impacted by recent development in raw material prices.
- **One-off impacts:** While Q4 was burdened by some negative one-offs, Q1 benefited from smaller positive one-time impacts. This should result in a sequential profitability improvement in a low-to-mid double-digit million-euro range.
- **Summary:** Mix improvements and positive cost developments are expected to contribute to improved profitability in challenging markets. As result, we are expecting a sequential improvement versus Q4 2025 and also compared to Q1 2025. Sales, however, are expected to decrease slightly.

Group (Q1 2026 vs Q1 2025 – Year-on-Year)

Latest Management Commentary

- The healthy start to Q1 is expected to bring group profitability into the guidance range.
- Adjusted free cash flow is expected to be neutral or even slightly positive in Q1.
- Full-year capex is expected to remain rather flat with a seasonally slower start in Q1.
- In 2026, one-offs in free cash flow are also expected to occur, particularly due to ongoing transformation and restructuring expenses related to ContiTech.

Continental is a leading tire manufacturer and industry specialist that develops and produces sustainable, safe and convenient solutions for automotive manufacturers as well as industrial and end customers worldwide. Founded in 1871, the company generated sales of €19.7 billion in 2025 and currently employs around 78,000 people in 54 countries and markets.

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