Capital Market Days 2020

Tires: Our Responsibility

Sustainability: A Key Differentiator for Our Future Success

Ticker: CON
ADR-Ticker: CTTAY
http://www.continental-ir.com
Sustainability at Tires
A Key Differentiator for Our Future Success

Transformation to a sustainable future

We have a passion to win.

We will be the most progressive tire company in terms of environmental and social responsibility.

We understand tire business as people business.

We take care of the environment.

VISION
2030
Sustainability at Tires
Our Eight Strategic Fields Cover all Four Phases of the Value Chain

Material Sourcing
Operations
Use Phase
End of Use

Sustainable Materials
Green Operations
Clean and Safe Mobility
Renewing and Recycling

Sustainable Supply Chain

Responsible Employer
Responsible Citizen
Circular Economy Solutions
Material Sourcing
Our Ambition: Sustainable Materials Sourced Fairly

Improve Existing Materials or Develop New Materials

Cokoon
› Revolutionizing textile dipping with open-source approach

Taraxagum
› Creating second source of natural rubber using dandelion; in production since 2019

Gain Full Transparency of Our Supply Chains

Cooperation with GIZ
› Improves livelihoods of rubber tree farmers in Indonesia

Rubberway
› Smartphone app to track supply chain all the way to farmers to increase transparency

Top Achievements

Targets

2030: 60% sustainable materials in flagship products
2050: 100% sustainable materials
100% carbon-neutral supply chain

2030: 60% sustainable materials in flagship products
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Operations
Our Ambition: Highly Energy and Resource Efficient Operations

Reduction of Input Resources and Output Flows

**Industry Benchmark**

<table>
<thead>
<tr>
<th>Energy usage per output [GJ/t]</th>
<th>Water usage per output [m³/t]</th>
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<tbody>
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<td>Energy usage per output [GJ/t]</td>
<td>Water usage per output [m³/t]</td>
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<tr>
<td>2019 ~17%</td>
<td>2019 ~55%</td>
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**Top Achievements**

- **2025:** 0% coal and fuel oil usage for onsite steam production
- **2030:** 20% waste, water and energy reduction, 95% waste recycling rate
- **2040:** 100% carbon-neutral production

**Reduction of Associated Environmental Impacts**

- Use of energy attribute certificates starting 2020 leading to carbon neutral electricity supply

Member of the RE100 initiative that fosters the use of renewable energy

1 Comparing to World Business Council for Sustainable Development (average value of 11 leading tire companies).
Use Phase
Our Ambition: Safe, Energy Efficient and Long-lasting Products

A+ Rolling Resistance Tire
› Ultra low rolling resistance tires for specific OEM needs
› Exceeding Label Class A requirements

Carbon Neutral Business with Emission-Free Mobility
› Implemented by 2022 – from raw material to end of life
› Neutralization by emission removals
› Our answer to customer requirements on carbon neutrality
› Strong support for future business in fastest growing segment

2022:
Carbon-neutral allocated business for zero tail pipe emission vehicles

2025:
Trendsetting product roadmap for truck tires:
Enabling OEMs to stay on course to meet EU regulation requirements (VECTO)
End of Use
Our Ambition: 100% Renewed and Recycled Tires

Renewing: ContiLifeCycle Truck Tires
› Satisfying diverse customer needs
› Growing and profitable business
› Assessing extension to Passenger Car & Light Truck until end of 2021

Recycling
› "Cradle to grave“ concept for rubber powder
› Innovative technologies
› 100% reuse of materials

2030: 0% landfilling of Continental controlled tires worldwide
2050: 100% renewing and recycling of our tires
Sustainability at Tires
Defined Steps of Our Journey – More to Come

- Carbon-neutral allocated business for zero tail pipe emission vehicles
- 0% coal and fuel oil usage for onsite steam production
- VECTO: Trendsetting product roadmap for truck tires
- 100% carbon-neutral production

- 60% sustainable materials in flagship products
- 0% landfilling of Continental controlled tires worldwide
- 20% waste reduction; 95% waste recycling rate
- 20% energy and water reduction

- 2022
- 2025
- 2030
- 2040
- 2050

- 100% sustainable materials
- 100% carbon-neutral supply chain
- 100% renewing and recycling of our tires
Sustainability at Tires
A Key Differentiator for Our Future Success

We will be the **most progressive** tire company in terms of environmental and social responsibility.

**Driving profitable growth through sustainable solutions along the entire value chain.**

**Our Proof Points**

- **Material Sourcing**
  - Sustainable materials sourced fairly

- **Operations**
  - Highly energy and resource efficient operations

- **Use Phase**
  - Safe, energy efficient and long-lasting products

- **End of Use**
  - 100% renewed and recycled tires
Sustainability at Tires
Links to Further Insights about Projects and Engagements

Please click on the logos for more Information.
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